(an agency of the Commonwealth of Massachusetts)

## FINANCIAL STATEMENTS AND MANAGEMENT'S DISCUSSION AND ANALYSIS

**JUNE 30, 2022** 

(an agency of the Commonwealth of Massachusetts)

## Financial Statements and Management's Discussion and Analysis

June 30, 2022

## CONTENTS

Independent Auditors' Report	1 - 3
Management's Discussion and Analysis (Unaudited)	4 – 20
Financial Statements:	
Statement of Net Position	21
Statement of Revenues, Expenses and Changes in Net Position	22
Statement of Cash Flows	23 - 24
Notes to the Financial Statements	25 - 56
Required Supplementary Information:	
Schedule of the Proportionate Share of Net Pension Liability (Unaudited)	57
Schedule of Contributions - Pension (Unaudited)	58
Notes to Required Supplementary Information - Pension (Unaudited)	59 - 61
Schedule of the Proportionate Share of Net OPEB Liability (Unaudited)	62
Schedule of Contributions - OPEB (Unaudited)	63
Notes to Required Supplementary Information - OPEB (Unaudited)	64 - 66
Independent Auditors' Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial	(7. (0)
Statements Performed in Accordance with Government Auditing Standards	67 - 68



#### INDEPENDENT AUDITORS' REPORT

To the Board of Trustees of Massachusetts Bay Community College Wellesley, Massachusetts

#### **Report on the Audit of the Financial Statements**

### **Opinions**

We have audited the accompanying financial statements of Massachusetts Bay Community College (an agency of the Commonwealth of Massachusetts) (the "College"), and its discretely presented component unit, the Massachusetts Bay Community College Foundation, Inc. (the "Foundation"), as of and for the year ending June 30, 2022, and the related notes to the financial statements, which collectively comprise the College's basic financial statements as listed in the table of contents.

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the business-type activities and the aggregate discretely presented component unit of the College, as of June 30, 2022, and the respective changes in financial position and, where applicable, cash flows thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinions**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the College, and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

#### **Change in Accounting Principle**

As discussed in Note 2 to the financial statements, the College adopted new accounting guidance, *GASB Statement Number 87*, *Leases*. Our opinions are not modified with respect to this matter.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the College's ability to continue as a going concern for twelve months beyond the financial statement date, including any currently known information that may raise substantial doubt shortly thereafter.

#### Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinions. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards in the United States of America and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards in the United States of America and *Government Auditing Standards*, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing an
  opinion on the effectiveness of the College's internal control. Accordingly, no such opinion is
  expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the College's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

#### **Required Supplementary Information**

Accounting principles generally accepted in the United States of America require that the management's discussion and the other required supplementary information as listed in the table of contents be presented to supplement the basic financial statements. Such information is the responsibility of management and, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America and Government Auditing Standards, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

#### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated November 1, 2022, on our consideration of the College's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the College's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the College's internal control over financial reporting and compliance.

Certified Public Accountants Braintree, Massachusetts

O Connor + Drew, P.C.

November 1, 2022

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## Management's Discussion & Analysis (Unaudited)

June 30, 2022

#### **Introduction**

The following unaudited management's discussion and analysis ("MD&A") provides an overview of the financial position and activities of Massachusetts Bay Community College (the "College") for the fiscal years ended June 30, 2022 and 2021. This overview has been prepared by management and should be read in conjunction with the College's financial statements and the accompanying notes. The purpose of this document is to give some background to the financial statements and foster an understanding of how these statements relate to the mission and activities of the College.

### **Reporting Entity**

The College is one of fifteen comprehensive, open-enrollment, public, two—year community colleges in the Commonwealth of Massachusetts. The College was established in 1961 and its primary mission is to foster educational excellence and student success, prepare students for local and global citizenship, anticipate and respond to the needs of surrounding communities and contribute to evolving regional economic development. Its vision is to aspire to be a catalyst for transformation — calling for the best in students, preparing them as engaged citizens and enabling them to realize their dreams.

The College operates two campuses and one satellite facility in the MetroWest area outside Boston that enrolled 3,392 students (unduplicated headcount) in Fall 2022. The College offers a diverse range of associate degree and certificate programs as well as an array of non-credit offerings. The College is governed by an eleven-member Board of Trustees who are appointed by the governor of the Commonwealth. The governor also appoints the Chairperson of the Board. The College is accredited by the New England Commission of Higher Education ("NECHE") and many of the College's programs are accredited by program-specific accrediting bodies.

The Massachusetts Bay Community College Foundation, Inc. (the "Foundation"), was formed in 1984 to render financial assistance and support of educational programs and development of the College. The Foundation is legally separate from the College and the College is not financially accountable to the Foundation, but due to the nature and significance of its relationship with the College, it is included as a discretely presented component unit in the College's financial statements.

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## Management's Discussion & Analysis (Unaudited) - Continued

June 30, 2022

#### **Using the Financial Statements**

Massachusetts Bay Community College reports its activity as a business type entity using full accrual basis of accounting. The accrual basis of accounting ensures that all amounts owed to the College and pending obligations of the College are accounted for in the appropriate period, thus giving a clear picture of the College's financial position. The College is an agency of the Commonwealth of Massachusetts. A summary of the College's financial statements is incorporated in the Commonwealth's Comprehensive Annual Financial Report in its government-wide financial statements. The College's basic financial statements include the Statement of Net Position, the Statement of Revenues, Expenses and Changes in Net Position and the Statement of Cash Flows. These financial statements are prepared in accordance with generally accepted accounting principles as prescribed by the Governmental Accounting Standards Board ("GASB"), which establishes standards for external financial reporting for public colleges and universities.

The Statement of Net Position provide information about the College at a moment in time, at fiscal year-end. The Statement of Revenues, Expenses and Changes in Net Position and the Statement of Cash Flows provide information about operations and activities over a period of time. Together, these three statements, along with the accompanying notes, provide a comprehensive assessment of the College's financial health as a whole. The full scope of the College's activities is considered to be a single business-type activity and, accordingly, is reported within a single column in the basic financial statements, with the Foundation reported as a discretely presented component unit.

#### The Statement of Net Position

The Statement of Net Position reflect the financial position of the College as of June 30, 2022. It shows the various assets owned or controlled outflows of resources applicable to future reporting periods, related liabilities and other obligations, and various categories of net position. Net position is the accounting concept defined as total assets and deferred outflows of resources less total liabilities and deferred inflows of resources, and as such, represents institutional equity or ownership in the College's total assets. Over time, increases or decreases in net position may serve as a useful indicator of whether the financial position of the College is improving or deteriorating. A condensed comparison of the Statement of Net Position is as follows:

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# Management's Discussion & Analysis (Unaudited) - Continued June 30, 2022

#### **Condensed Statement of Net Position**

For the Year ended June 30,	2022	2021
Assets		
Current assets	\$ 33,146,428	\$ 31,085,419
Capital assets, net	33,034,903	17,807,730
Total Assets	66,181,331	48,893,149
Deferred Outflows of Resources	1,348,261	2,361,603
Liabilities		
Current Liabilities	9,662,049	13,771,067
Non-Current Liabilities	6,041,836	3,789,052
Total Liabilities	15,703,885	17,560,119
Deferred Inflows of Resources	5,246,170	6,235,601
Net position		
Net investment in capital assets	28,934,034	17,137,969
Restricted for		
Expendable	3,100,822	7,479,392
Non-expendable	-	-
Unrestricted	14,544,681	2,841,671
Total Net Position	46,579,537	27,459,032

Current assets consist primarily of cash, cash equivalents and student and grant receivables. The majority of the current assets for the two fiscal years presented represents cash and cash equivalents.

(an agency of the Commonwealth of Massachusetts)

## Management's Discussion & Analysis (Unaudited) - Continued

June 30, 2022

Non-current assets are primarily comprised of capital assets (e.g. land, buildings, machinery and equipment) and right of use lease assets. The College uses these capital assets to provide services to students, faculty and administration; consequently, these assets are not available for future spending. Although the College's investment in its capital assets is reported net of related debt, it should be noted that the resources needed to repay this debt must be provided from other sources, since the capital assets themselves cannot be used to liquidate these liabilities. Capital assets also contain right of use lease assets which relate to rental space for the Ashland and Framingham campuses as well as leased equipment that was already recorded as capital assets. The right to use asset is required to be disclosed due to the implementation go GABS 87. Since the accounting pronouncement was implemented in the current year and there are new leases for both spaces in current year, there are no adjustments required for prior years.

Deferred outflows of resources are required, due to the implementation of GASB 68 and GASB 75, to be presented after the assets section but before the liabilities section of the Statement of Net Position.

Current liabilities consist of amounts payable to suppliers for goods and services, accrued payroll and related liabilities, unearned tuition and student deposits and the current portion of the College's capital lease obligations.

Non-current liabilities primarily consist of the value of vacation, sick leave and compensation time earned but not yet used or expected to be used within the next fiscal year, and the long-term portion of capital lease obligations.

Deferred inflows of resources are required, due to the implementation of GASB 68 and GASB 75, to be presented after the liabilities section but before the net position (equity) section of the Statement of Net Position.

Net position represents the value of the College's assets and deferred outflows after liabilities and deferred inflows are deducted. The College is required by accounting standards to report its net position in three categories:

Net Investment in Capital Assets – the College's total investment in property, plant, equipment and infrastructure, net of accumulated depreciation and outstanding debt obligations related to those capital assets.

(an agency of the Commonwealth of Massachusetts)

## Management's Discussion & Analysis (Unaudited) - Continued

June 30, 2022

#### Restricted:

**Expendable** – This category represents resources the College is legally or contractually obligated to spend in accordance with restrictions placed by State, donor, and/or eternal parties who have placed time or purpose restrictions on the use of the asset. These funds are comprised of \$3.1M and \$7.5M at June 30, 2022, and 2021, respectively.

The Foundation's restricted-expendable net position consists of funds whose income is used mainly for student scholarships and grant awards for eligible students.

**Non-Expendable** – The College has no restricted non-expendable net position as of June 30, 2022 and 2021. The Foundation's restricted non-expendable net position consists of endowed scholarship funds to be held in perpetuity.

*Unrestricted* – This includes all other assets not subject to externally imposed restrictions, but which may be designated or obligated for specific purposes by the Board of Trustees or management. Prudent unrestricted fund balances are maintained for use as working capital, as a reserve against emergencies and for other purposes, in accordance with policies established by the College's management.

#### Statement of Revenues, Expenses and Changes in Net Position

The Statement of Revenues, Expenses and Changes in Net Position reflect the results of operations and other changes for the year ended June 30, 2022. The objective of the statement is to present the revenues earned, both operating and non-operating, and the expenses incurred by the College, along with any other revenues, expenses, gains or losses of the College.

Generally, operating revenues are earned by the College in exchange for providing goods and services. Tuition, fees, grants and contracts are included in this category. In contrast, non-operating revenues include support the College receives from another government entity without directly giving equal value to the government entity in return. Accounting standards require that the College categorize state operating appropriations as non-operating revenues.

Operating expenses are expenses incurred in the normal operation of the College, including depreciation expense on property and equipment and amortization of right of use lease assets.

The net operating loss in the two fiscal years presented represents the State mandate to keep tuition lower than the cost of the education and community services provided.

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# Management's Discussion & Analysis (Unaudited) - Continued June 30, 2022

The condensed Statement of Revenues, Expenses and Changes in Net Position is presented below:

### Condensed Statement of Revenues, Expenses and Changes in Net Position

For the Year ended June 30,	2022	2021
Operating revenues		
Tuition and fees, net	\$ 6,721,597	\$ 10,337,604
Grants	11,716,052	10,128,078
Gifts and contributions	-	-
Other operating revenue	154,220	96,870
Total operating revenue	18,591,869	20,562,552
Operating expenses		
Instruction	16,731,424	16,793,593
Academic support	5,111,563	4,336,991
Student services	6,137,304	6,470,490
Scholarships and fellowships	1,841,787	1,698,034
Institutional support	8,183,672	8,663,157
Public service	90,839	56,219
Operations and maintenance of plant	7,370,781	4,319,950
Depreciation	2,686,899	1,716,494
Total operating expenses	48,154,269	44,054,928
Operating loss	(29,562,400)	(23,492,376)
Non-operating revenues		
State appropriations, net	25,323,921	24,221,029
Cares act	9,733,984	3,170,089
Investment income	67,460	36,197
Interest expense	(174,957)	(37,773)
Capital appropriations	13,732,497	6,626,594
Total non-operating revenues	48,682,905	34,016,136
Increase in net position	19,120,505	10,523,760
Net position, beginning of the year	27,459,032	16,935,272
Net position, end of the year	\$ 46,579,537	\$ 27,459,032

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## Management's Discussion & Analysis (Unaudited) - Continued

June 30, 2022

#### Revenues

The College continues to examine revenue diversification and cost containment due to financial pressure from increased cost of compensation and benefits, and the need to continue investing in technology to support teaching and learning. Student tuition and fees, state appropriations and federal financial aid remain the primary sources of funding for the College. The careful use of revenues ensures that the mission of the College was followed and that students would continue to receive a high quality of education and services.

The Commonwealth dictates the tuition rate, \$24 per credit hour for in-state tuition for the two fiscal years under comparison. Course and administrative student services fees are set by the Board of Trustees of the College. Course and administrative student fees remained unchanged for Fall 2021. The All College Fee is \$167 per credit hour and has remained unchanged since 2019. Course and administrative student fees have remained unchanged since 2018.

Net student tuition and fees decreased by approximately \$3.6M or 35% and \$2M or 16% for fiscal years 2022 and 2021, respectively, due to declines in enrollment and an increase in federal aid to students during the pandemic. The enrollment decrease was a trend shared by most Massachusetts Community Colleges due to the decline in the average high school class sizes and the effects of the pandemic.

The Commonwealth of Massachusetts, through the Board of Higher Education, appropriates funds to the community college segment as a whole and then the Board of Higher Education allocates monies to support day-to-day operations of the colleges. Partially due to the formula funding model, the College's direct unrestricted appropriations from the Commonwealth totaled \$18.8M and \$18.1M, increases of approximately \$700K or 4% and \$300K or 2% for fiscal years 2022, and 2021, respectively.

Scholarships allowance represents funds received by the College on behalf of students and applied directly to students' accounts as defined by GASB statement No. 33. Student financial aid and other scholarships, tuition waivers and awards totaled \$12M and \$8.7M for the years ended June 30, 2022 and 2021, respectively. The amounts received in excess of amounts billed by the College that were subsequently refunded to students totaled \$1.8M and \$1.7M for the years ended June 30, 2022 and 2021, respectively.

Federal grants and contract annual revenues increased by \$6.6M or 65% and decreased by \$551K or 7% for fiscal years 2022 and 2021, respectively. The large increase in fiscal year 2022 was due to recognizing previously deferred HEERF revenue from fiscal year 2021. The decrease in fiscal year 2021 was primarily the result of a decrease in Federal Pell and loan revenue.

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## Management's Discussion & Analysis (Unaudited) - Continued

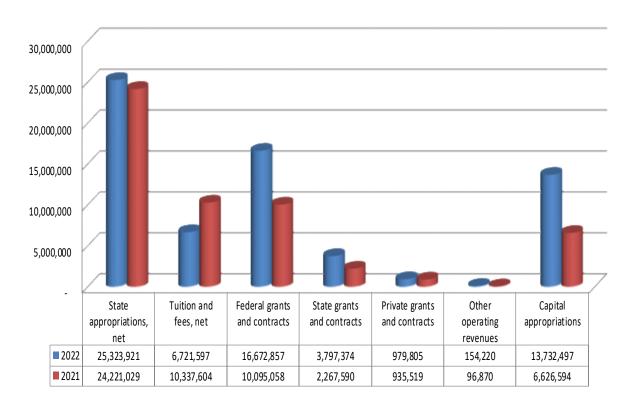
June 30, 2022

For the years ended June 30, 2022 and 2021, Pell revenue totaled \$3.5M and \$3.5M, and federal loans totaled \$1.7M and \$1.9M, respectively.

State grants and contracts annual revenues increased by \$1.5M or 67% and decreased by \$278K or 11%, in fiscal years 2022 and 2021, respectively. For fiscal year 2022, the college received Capital Skills Grant for \$375K and Early Childhood Education Center Career Pathways Grant for \$612K, and a SUCCESS grant for \$516K. For fiscal year 2021, the college received an Early Childhood Education Career Pathways Grant in the amount of \$515K. The College also received a SUCCESS grant in the amount of \$440K.

Private grants, contracts, gifts, and other operating revenue increased by \$44K or 5% and decreased by \$801K or 44% for the fiscal years 2022 and 2021, respectively. The increase in fiscal year 2022 is due to increased bookstore commissions. The decrease in fiscal year 2021 is due to decreased funding as a result of the pandemic.

## **Selected Revenue Comparison**



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## Management's Discussion & Analysis (Unaudited) - Continued

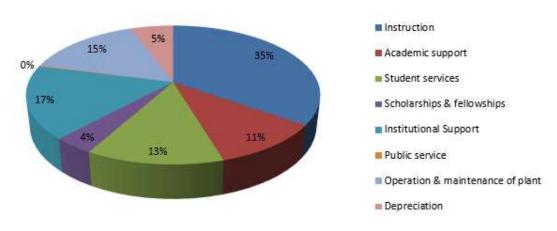
June 30, 2022

The College receives capital appropriations from the Commonwealth that can span multiple fiscal years. In accordance with accounting standards, the amount shown as capital appropriation revenue on the financial statement is the amount expended during the current year. Expenditures from capital project funds that do not meet accounting standards for capitalization are reported as operating expenses. Those expenditures that meet the capitalization requirements are not shown as expense in the current period and are instead recognized as depreciation expense over the expected useful life of the asset.

## **Expenses**

Faced with declining enrollment over the past years, the College has continuously sought opportunities to identify fiscal year savings and efficiencies. Over the last few years, the College has restructured its budget with the goal of increasing financial strength to meet the predicted trend of declining enrollment due to decreasing 18 - 24 age group population projections for Massachusetts.

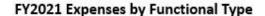
The following are graphic illustrations of total expenses by functional categories including depreciation expense for the fiscal years ended June 30, 2022 and 2021:

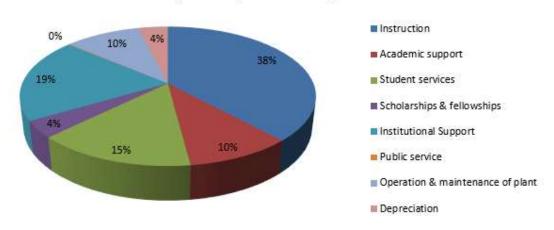


FY2022 Expenses by Functional Type

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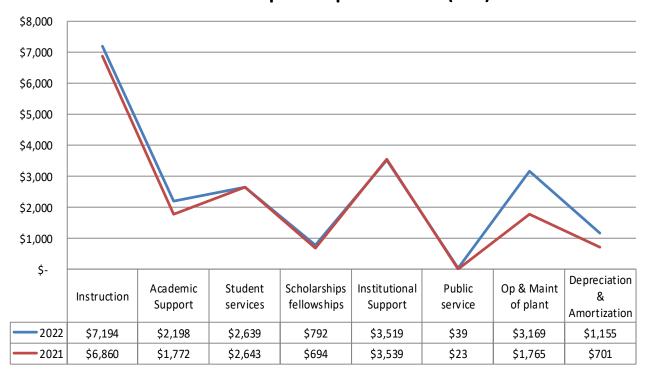
# Management's Discussion & Analysis (Unaudited) - Continued June 30, 2022





The following chart illustrates the operating expense by National Association of College and University Business Officers ("NACUBO") functional category per full-time equivalent (FTE) student.

## **Functional Expenses per Student (FTE)**



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## Management's Discussion & Analysis (Unaudited) - Continued

June 30, 2022

The College's operational expenses increased by \$4.1M or 9% and decreased by \$2.8M or 6%, for fiscal years 2022 and 2021, respectively. The fiscal year 2022 increase can be attributed to increases in operation and maintenance of the facilities compared to 2021 when remote work and teaching decreased these costs. Other increases can be attributed to mandated salary increases and related benefits. For the fiscal year 2021 decrease can be attributed to savings as a result of remote work and remote teaching for the entire fiscal year due to the pandemic.

- **Instruction** costs decreased negligibly by \$62K or 0% and decreased by \$734K or 4% for fiscal years 2022 and 2021, respectively.
- Academic support costs increased by \$775K or 18% and decreased by \$580K or 12% for fiscal years 2022 and 2021, respectively. The fiscal year 2022 increase over 2021 is due to large equipment, information technology grant purchases that did not occur in 2021. Other annual increases are due to yearly mandated salary increases.
- **Student services** costs decreased by \$333K or 5% and decreased by \$190K or 3% for fiscal years 2022 and 2021, respectively. The fiscal year 2022 increase compared to 2021 is due to the allocation percentage for fringe and other pension benefits of operating expenses. If this allocation were removed there was actually a slight increase due to payroll.
- Scholarships and fellowships costs increased by \$144K or 8% and decreased by \$346K or 17% for fiscal years 2022 and 2021, respectively. The increase in fiscal year 2022 is due to the additional HEERF funding that was disbursed to students.
- **Institutional support** costs decreased by \$479K or 6% and decreased by \$448K or 5% for fiscal years 2022 and 2021, respectively.
- **Public service** costs have been flat for the last two fiscal years as expected due to no major change in activity in this expense category.
- Operation and maintenance of plant costs increased by \$3.1M or 71% and decreased by \$536K or 11% for fiscal years 2022 and 2021, respectively. The increase in fiscal year 2022 can be attributed to building construction updates performed while the campuses were primarily remote.

**Depreciation and amortization** expense increased \$970K or 57% and increased by \$10K or 1% for fiscal years 2022 and 2021, respectively. The fiscal year 2022 increase is due primarily to a change in lease accounting requiring an amortization of a right of use lease asset for rental space. The increase for fiscal year 2021 is nominal.

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## Management's Discussion & Analysis (Unaudited) - Continued

June 30, 2022

Expenditure classifications are defined below:

- **Instruction** costs directly related to the classroom, i.e., faculty salaries, instructional supplies, and equipment.
- **Academic support** academic computing, library, academic administration.
- **Student services** Admissions, Registrar, Financial Aid offices, as well as counseling, tutoring, interpreters and athletics.
- Scholarship and fellowships all student aid including federal, state, and private grants, i.e., Pell, S.E.O.G., Mass State Cash Grants and Mass State Scholarship which was not used to pay tuition and fees.
- **Institutional support** President's office, business operations, development office, and all other administrative functions including campus police.
- **Public Service** includes funds expensed for activities established primarily to provide non-instructional service programs to individuals and groups external to the institution.
- Operation and maintenance of plant all costs of operating and direct maintenance of the physical plant and grounds.

#### **Loss from Operations**

It is the nature of public higher education institutions to incur a loss from operations because the state appropriation is presented as non-operating income. The Commonwealth's Board of Higher Education sets tuition. The College sets fees and other charges. Commonwealth appropriations to the College make up the loss from operations not covered by tuition and fees. The College, with the purpose of balancing educational and operational needs with tuition and fee revenue, approved budgets to adequately manage the operation of the institution taking into consideration such issues as physical plant maintenance, delivery of instruction and student services, long range plans, and enrollment growth.

#### The Statement of Cash Flows

The Statement of Cash Flows gives a general picture of where the College obtains and spends its cash and cash equivalents during the fiscal year. The statement gives detailed information about cash flows related to four different types of activities within the institution.

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## Management's Discussion & Analysis (Unaudited) - Continued

June 30, 2022

The first section, Cash Flows from Operating Activities, shows cash received and spent on the operations of the College. Since tuition and fees and other operating revenue alone do not normally cover the operating costs of a public higher education institution, this section can be expected to show more cash used than provided.

The second section, Cash Flows from Non-Capital Financing Activities, shows cash received and spent on non-capital financing activities of the College. Here the College reports cash from state appropriations. Tuition required to be remitted to the state for day courses is also included in this section.

The third section, Cash Flows from Capital and Related Financing Activities, shows cash received and spent on capital and related financing activities. This includes state capital appropriations for major projects, minor works and repairs. It also includes principal and interest paid on capital leases. Since the College also uses local funds to supplement these sources, it is not unusual for this section to show more cash used than provided.

The fourth section, Cash Flows from Investing Activities, shows cash received and spent on investing activities, including the purchase and sale of investment instruments, interest earnings and realized gains and losses from investments.

Next, the statement shows how the current year's change in cash combined with the prior year's cash balance results in the ending cash and cash equivalents balance shown on the College's Statement of Net Position. Finally, the statement includes a detailed reconciliation of operating activity only, between the operating loss shown as a subtotal on the Statement of Revenues, Expenses and Changes in Net Position and the net cash used by operating activities as shown on the Statement of Cash Flows.

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## Management's Discussion & Analysis (Unaudited) - Continued

June 30, 2022

The condensed statement of cash flows is presented below:

#### **Condensed Statement of Cash Flows**

For the Year ended June 30,	2022	2021
Operating activities	\$ (21,881,545)	\$ (14,244,353)
Non-capital financing activities	23,894,407	26,528,906
Capital financing activities	(925,426)	(1,711,468)
Investing activities	67,460	36,197
Net change in cash	1,154,896	10,609,282
Cash and cash equivalents, beginning of year	28,645,720	18,036,438
Cash and cash equivalents, end of year	\$ 29,800,616	\$ 28,645,720

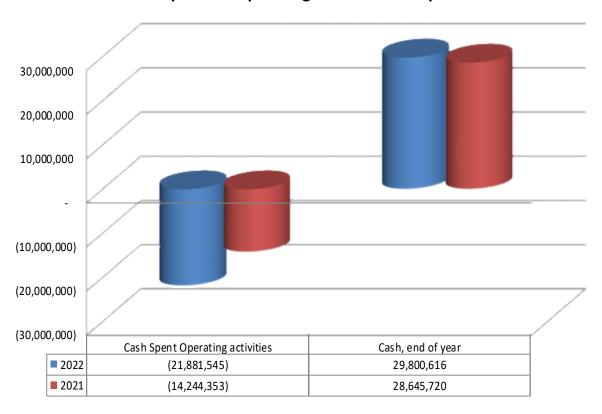
The College's cash and cash equivalents increased by approximately \$1.2M or 4% and \$10.6M or 59% for fiscal years 2022 and 2021, respectively. The primary contributing factors for the increase included adoption and implementation of a budget that included a net reserve and was supported by conservative enrollment projections and on-going management of expenditures. Furthermore, in June 2021 the college drew down institutional HEERF funding of approximately \$6.7M. A portion of these funds were budgeted to be used in operations in fiscal year 2022, but there was a surplus resulting in an increase in cash.

The following schedule summarizes the increase in cash spent to support operating activities for fiscal years 2022 and 2021, respectively, while maintaining a strong cash balance reserve:

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# Management's Discussion & Analysis (Unaudited) - Continued June 30, 2022

## **Cash Spent on Operating Activities Comparison**



#### **Capital Assets and Long-Term Debt Activities**

The College submits a prioritized request for capital funding to the Commonwealth's Department of Capital Management and Maintenance ("DCAMM") on an annual basis, which includes major projects. The primary funding source for capital projects is state general obligation bonds. In recent years, the Commonwealth's debt capacity has impacted the number of new and major repair projects that can be funded.

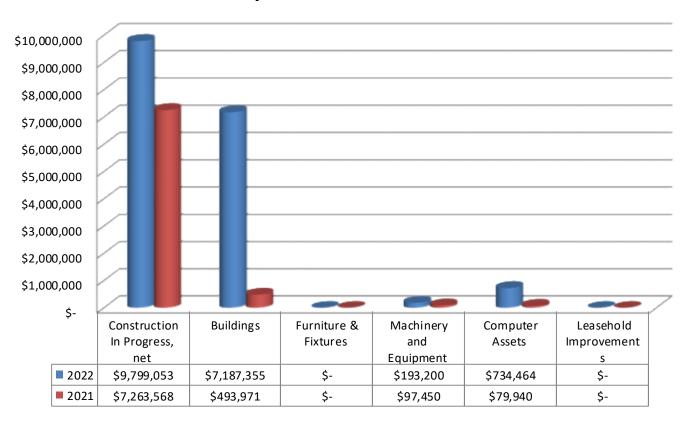
As of June 30, 2022, the College maintains more than \$33.0M in net capital assets, net of accumulated depreciation. Major asset additions are as follows:

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## Management's Discussion & Analysis (Unaudited) - Continued

June 30, 2022

## **Capital Asset Additions**



In fiscal year 2022, the college added a significant portion of construction-in-progress relating to the Framingham Campus construction. There were also various projects completed on campus during the year. In fiscal year 2021, the college renovated various internal spaces at the Wellesley campus.

#### **Factors Impacting Future Periods**

Under the leadership of the president, the College embarked on creating a new strategic plan for the five years beginning 2018. This plan sets forth five strategic directions aligned to continually heighten performance in the areas of improving student outcomes, increasing college preparation, strengthening workforce partnerships, enhancing professional growth of faculty and staff, and optimizing capital resources.

The fiscal year 2023 budget was structured with a conservative 5% enrollment decline in anticipation of the potential lingering negative effects of the COVID-19 pandemic on enrollment along with continued decreases in traditional 18 to 24 year old student populations. Along with the

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## Management's Discussion & Analysis (Unaudited) - Continued

June 30, 2022

majority of the community colleges in Massachusetts, the College has struggled with declining enrollment for several years, a situation further compounded by the current COVID-19 pandemic. Fall enrollment is down 1,115 credits sold, over Fall semester 2021. The college has identified several key areas to focus to increase enrollment, including efforts to increase retention of part-time and non-degree students, increasing the yield on applications submitted, providing more financial aid award information to applicants, and building corporate training, workforce development partnerships and other non-credit offerings. The College will continue to strive to make educational opportunities affordable to all who seek them while simultaneously working to raise sufficient revenues to support the mission of the institution.

The College is currently building a new campus in Framingham. The College was awarded \$51M from the state of Massachusetts toward the construction of the building. The building will house the Health Science, Early Childhood, and Human Services programs, and will have space to offer general education classes and provide student services. The construction of the new building will help the College fulfill its mission to provide first-rate undergraduate education to the residents of MetroWest region of the greater Boston area. The new building is scheduled to open in Spring 2024. The College will continue to raise funds for its capital campaign with a goal of \$5M raised from private funding to ensure that the building has state-of-the-art equipment. The College has raised most of its goal of \$5M.

The College is continuing to serve the community and mission well by fostering educational excellence and student success. Over three quarters (76%) of the Fall 2015 full-time cohort achieved a successful outcome (graduated, transferred, attained 30 credits, or remained enrolled by 2021). The College is pleased to announce it has been ranked as the #1 Practical Nursing (PN) Program in Massachusetts for 2021 by PracticalNursing.org, a nursing advocacy organization.

#### **Requests for Information**

This financial report is designed to provide the College, the Commonwealth, the public and other interested parties with an overview of the financial results of the College and an explanation of the College's financial condition. If you have questions about this report or requests for additional information, please contact the Office of the Vice President for Finance & Administration, 50 Oakland Street, Wellesley Hills, MA 02481.

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#### **Statement of Net Position**

#### June 30, 2022

#### Assets and Deferred Outflows of Resources

	College	<b>Foundation</b>
Current Assets:		
Cash and cash equivalents (Note 3)	\$ 27,885,391	\$ 637,716
Deposits held by State Treasurer (Note 4)	1,915,225	-
Accounts and grants receivable, net (Note 5)	3,155,590	_
Pledges Receivable	_ ·	193,218
Due from affiliate	113,580	· -
Prepaid expenses and other current assets	76,642	_
Investments (Note 6)	<del>-</del>	3,583,184
Total Current Assets	33,146,428	4,414,118
Non-Current Assets:		
Capital assets, net (Note 7)	33,034,903	-
Long-term pledges receivable, net of current portion	-	67,912
Long-term investments (Note 6)	<del>-</del>	2,226,518
Total Non-Current Assets	33,034,903	2,294,430
Total Assets	66,181,331	6,708,548
<b>Deferred Outflows of Resources:</b>		
Deferred outflows related to pensions (Note 10)	324,404	_
Deferred outflows related to OPEB (Note 11)	1,023,857	
Total Deferred Outflows of Resources	1,348,261	

Total Assets and Deferred Outflows of Resources \$ 67,529,592 \$ 6,708,548

### Liabilities, Deferred Inflows of Resources and Net Position

		<u>College</u>	<b>Foundation</b>
Current Liabilities:			_
Accounts payable and accrued liabilities	\$	3,204,572	\$ -
Accrued salaries and wages		1,018,797	-
Current portion of accrued compensated absences and workers' compensation (Note 8)		2,171,560	-
Unearned tuition and student deposits		1,225,849	-
Unearned grant and contract revenue		1,185,597	-
Due to affiliate		-	113,580
Current portion of lease liability (Note 9)		855,674	
Total Current Liabilities	_	9,662,049	113,580
Non-Current Liabilities:			
Accrued compensated absences and workers' compensation, net of current portion (Note 8)		1,257,942	-
Lease liability, net of current portion (Note 9)		3,245,195	_
Net pension liability (Note 10)		558,356	_
Net OPEB liability (Note 11)		980,343	_
The of 22 money (Note 11)		>00,00	
Total Non-Current Liabilities	_	6,041,836	
Total Liabilities		15,703,885	113,580
Deferred Inflows of Resources			
Deferred inflows related to pensions (Note 10)		1,460,272	_
Deferred inflows related to OPEB (Note 11)		3,785,898	
Total Deferred Inflows of Resources	_	5,246,170	
Net Position:			
Net investment in capital assets		28,934,034	_
Restricted:		20,50 1,00 1	
Expendable (Note 12)		3,100,822	3,412,580
Non-expendable		5,100,022	1,608,154
Unrestricted		14,544,681	1,574,234
Officstricted		14,544,001	1,374,234
Total Net Position		46,579,537	6,594,968
Total Liabilities, Deferred Inflows of Resources and Net Position	\$	67,529,592	\$6,708,548
Total Liabilities, Deferred Inflows of Resources and Net Position	<u>\$</u>	67,529,592	<u>\$ 6,708,</u>

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## Statement of Revenues, Expenses and Changes in Net Position

## For the Year Ended June 30, 2022

Oti D	<u>College</u>	<b>Foundation</b>
Operating Revenues: Tuition and fees	\$ 16,840,606	<b>\$</b> -
Less: scholarships and fellowships	(10,119,009)	- -
Net tuition and fees	6,721,597	
	-, ,	
Gifts and contributions	-	1,176,585
Federal grants and contracts	6,938,873	-
State grants and contracts	3,797,374	-
Private grants and contracts	979,805	-
Other operating revenues	<u>154,220</u>	
<b>Total Operating Revenues</b>	18,591,869	1,176,585
Operating Expenses (Note 14):		
Instruction	16,731,424	-
Academic support	5,111,563	-
Student services	6,137,304	-
Scholarships and fellowships	1,841,787	360,315
Institutional support	8,183,672	850,123
Public service	90,839	-
Operation and maintenance of plant	7,370,781	-
Depreciation	2,686,899	-
Management and general	-	56,848
Fundraising and development	<del>-</del>	40,047
<b>Total Operating Expenses</b>	48,154,269	1,307,333
Net Operating Loss	(29,562,400)	(130,748)
Non-Operating Revenues (Expenses):		
State appropriations, net (Note 16)	25,323,921	-
Federal grants	9,733,984	-
Investment income	67,460	(932,375)
Interest expense	(174,957)	
<b>Total Non-Operating Revenues</b>	34,950,408	(932,375)
<b>Changes in Net Position Before Capital Appropriations</b>	5,388,008	(1,063,123)
Capital appropriations (Note 16)	13,732,497	<del>-</del>
Changes in Net Position	19,120,505	(1,063,123)
Net Position, Beginning of Year	27,459,032	7,658,091
Net Position, End of Year	<u>\$ 46,579,537</u>	<u>\$ 6,594,968</u>

See accompanying notes to the financial statements.

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## **Statement of Cash Flows**

## For the Year Ended June 30, 2022

Cash Flows from Operating Activities:		
Tuition and fees	\$	6,368,817
Grants and contracts		10,488,026
Payments to suppliers		(10,357,129)
Payments to employees		(26,768,995)
Payments to students		(1,841,787)
Other operating revenues	_	229,523
Net Cash Applied to Operating Activities	_	(21,881,545)
Cash Flows from Non-Capital Financing Activities:		
State appropriations		19,076,536
Federal grants		5,148,665
Tuition remitted to state		(330,794)
Net Cash Provided by Non-Capital Financing Activities	_	23,894,407
Cash Flows from Capital Financing Activities:		
Capital appropriations received		2,165,857
Purchases of capital assets		(1,975,135)
Principal paid on leases		(941,191)
Interest paid on leases		(174,957)
Net Cash Applied to Capital Financing Activities		(925,426)
Cash Flows from Investing Activity:		
Interest income		67,460
Net Increase in Cash and Cash Equivalents		1,154,896
Cash and Cash Equivalents, Beginning of Year		28,645,720
Cash and Cash Equivalents, End of Year	<u>\$</u>	29,800,616

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## **Statement of Cash Flows - Continued**

## For the Year Ended June 30, 2022

Reconciliation of Net Operating Loss to Net Cash Applied to Operating Activities:	0	(20.7(2.400)
Net operating loss	\$	(29,562,400)
Adjustments to reconcile net operating loss to net cash		
used in operating activities:		
Depreciation		2,686,899
Bad debts		188,724
Fringe benefits provided by the State		6,578,181
Changes in assets and liabilities:		
Accounts and grants receivable, net		(1,215,572)
Due from affiliate		69,753
Prepaid expenses and other current assets		(76,642)
Accounts payable and accrued liabilities		750,224
Accrued salaries, wages, compensated absences and workers'		
compensation		(10,532)
Unearned tuition and student deposits		(107,825)
Unearned grant and contract revenue		(440,585)
Net pension liability		(332,698)
Net OPEB liability	_	(409,072)
Net Cash Applied to Operating Activities	<u>\$</u>	(21,881,545)
Reconciliation Cash and Equivalents per the Statements of Cash Flow Statements of Financial Position, end of year:	vs to	the
Cash and cash equivalents	\$	27,885,391
Deposits held by State Treasurer	_	1,915,225
Cash and cash equivalents, end of year	<u>\$</u>	29,800,616
Non-Cash Disclosures:		
Fringe benefits provided by the State	\$	<u>6,578,181</u>
Capital appropriations paid by DCAMM	<u>\$</u>	11,566,640
Capital assets acquired through leases	\$	4,372,299

See accompanying notes to the financial statements.

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#### **Notes to the Financial Statements**

June 30, 2022

#### Note 1 - Summary of Significant Accounting Policies

#### Organization

Massachusetts Bay Community College ("the College") is a state-supported, comprehensive two-year college that offers a quality education leading to an associate degree in the arts and sciences as well as one-year certificate programs. The College's primary campus is located in Wellesley Hills, Massachusetts, along with another campus in Framingham and a satellite facility in Ashland. The College provides instruction and training in a variety of liberal arts, allied health and business fields of study. The College also offers, through corporate and community education, credit and noncredit courses. The College is accredited by the New England Commission of Higher Education.

The College is an agency of the Commonwealth of Massachusetts (the State or the Commonwealth). The accompanying financial statements reflect only the transactions of the College and its discretely presented component unit. Accordingly, the accompanying financial statements may not necessarily be indicative of the conditions that would have existed if the College had been operated independently of the State.

#### Basis of Presentation and Accounting

The accompanying financial statements have been prepared using the economic resources measurement focus and the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America, as prescribed by the Governmental Accounting Standards Board ("GASB").

Revenues are recorded when earned, and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. Grants and similar items are recognized as revenue as soon as all eligibility requirements have been met. The accompanying statement of revenues, expenses and changes in net position demonstrate the degree to which the direct expenses of a given function are offset by program revenues. Direct expenses are those that are clearly identifiable within a specific function. Program revenues primarily include charges to students or others who enroll or directly benefit from services that are provided by a particular function. Items not meeting the definition of program revenues are instead reported as general revenues.

(an agency of the Commonwealth of Massachusetts)

#### **Notes to the Financial Statements - Continued**

June 30, 2022

The College has determined that it functions as a business-type activity, as defined by GASB. The effect of inter-fund activity has been eliminated from these financial statements. The basic financial statements and required supplementary information for general-purpose governments consist of management's discussion and analysis, basic financial statements, including the College's discretely presented component unit, and required supplementary information. The College presents statements of net position, revenues, expenses and changes in net position and cash flows on a combined college-wide basis.

The College's policy is to define operating activities in the statement of revenues and expenses as those that generally result from exchange transactions such as the payment received for services and payment made for the purchase of goods and services. Certain other transactions are reported as non-operating activities, including the College's operating and capital appropriations from the Commonwealth, net investment income, gifts, and interest expense.

The College's financial statements are prepared in accordance with generally accepted accounting principles ("GAAP"). The Governmental Accounting Standards Board is responsible for establishing GAAP for state and local governments through its pronouncements.

The Massachusetts Bay Community College Foundation, Inc. ("the Foundation") is a legally separate tax-exempt organization. The Foundation was formed in 1984 to render financial assistance and support to the educational programs and development of the College. Although the College does not control the timing or the amount of receipts from the Foundation, the majority of resources received or held by the Foundation are restricted to the activities of the College by the donors. The Foundation is considered a component unit of the College because of the nature and significance of its relationship with the College as of June 30, 2022 and is therefore discretely presented in the College's financial statements.

Complete financial statements can be obtained from the Foundation's administrative offices in Wellesley Hills, Massachusetts.

During the year ended June 30, 2022, the Foundation distributed scholarships in the amount of \$360,315, directly to students of the College.

(an agency of the Commonwealth of Massachusetts)

#### **Notes to the Financial Statements - Continued**

June 30, 2022

#### Net Position

The College has adopted a policy of generally utilizing restricted - expendable funds, when available, prior to unrestricted funds. Resources are classified for accounting purposes into the following three net position categories:

<u>Net investment in capital assets:</u> Capital assets, net of accumulated depreciation and outstanding principal balances of debt attributable to the acquisition, construction, repair or improvement of those assets.

<u>Restricted - Non-expendable:</u> Net position subject to externally imposed conditions that the College must maintain in perpetuity.

**Restricted - Expendable:** Net position whose use is subject to externally imposed conditions that can be fulfilled by the actions of the College or by the passage of time.

<u>Unrestricted:</u> All other categories of net position. Unrestricted net position may be designated by actions of the College's Board of Trustees.

#### *Use of Estimates*

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions about future events. These estimates and assumptions affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, as well as the reported amounts of revenues and expenses during the reporting period. Management evaluates the estimates and assumptions on an ongoing basis using historical experience and other factors that management believes to be reasonable under the circumstances. Adjustments to estimates and assumptions are made as facts and circumstances require. As future events and their effects cannot be determined with certainty, actual results may differ from the estimates used in preparing the accompanying financial statements. Significant estimates and assumptions are required as part of estimating an allowance for doubtful accounts, depreciation/amortization, the net pension liability and net OPEB liability.

(an agency of the Commonwealth of Massachusetts)

#### **Notes to the Financial Statements - Continued**

June 30, 2022

### Cash and Cash Equivalents and Investments

The College has defined cash and cash equivalents to include cash on hand, demand deposits, and cash and deposits held by State agencies on behalf of the College with original maturities of three months or less from the date of acquisition.

#### Accounts Receivable

Accounts receivable are stated at the amount the College expects to collect from outstanding balances. The College provides for probable uncollectible amounts through a charge to operations and a credit to a valuation allowance based on its assessment of the current status of individual accounts. Balances that are still outstanding after the College has used reasonable collection efforts are written off through a charge to the valuation allowance and a credit to accounts receivable.

#### Capital Assets

Real estate assets, including improvements, are generally stated at cost. Furnishings and equipment are stated at cost as of date of acquisition or, in the case of gifts, at fair value at date of donation. It is the College's policy to capitalize items with a unit cost of more than \$50,000 and with a useful life of greater than one year. Interest costs on debt related to capital assets are expensed during the construction period. The College's capital assets, with the exception of land and construction in progress, are depreciated on a straight-line basis over their estimated useful lives, which range from 2 to 40 years. Right of use assets are amortized over the shorter of the lease term or economic life.

It is the College's policy to expense educational reference materials when purchased. The costs of normal maintenance and repairs that do not add to the value of the asset or materially extend asset lives are not capitalized.

The College does not have collections of historical treasures, works of art or other items that are inexhaustible by their nature and are of immeasurable intrinsic value, thus not requiring capitalization or depreciation in accordance with GASB guidelines.

Capital assets are controlled, but not owned by the College. The College is not able to sell or otherwise pledge its assets since they are owned by the Commonwealth.

#### Fringe Benefits

The College participates in the Commonwealth's Fringe Benefits programs, including health insurance, unemployment, and pension. Health insurance, unemployment and pension costs are billed through a fringe benefit rate charged to the College.

(an agency of the Commonwealth of Massachusetts)

#### **Notes to the Financial Statements - Continued**

June 30, 2022

#### <u>Compensated Absences</u>

Employees earn the right to be compensated during absences for vacation leave and sick leave. Accrued vacation is the amount earned by all eligible employees through June 30 each year. Employees with 10 or more years of service are entitled to carry forward 20% of unused sick time. Upon retirement, the employee is entitled to receive payment for the unused balance.

#### Workers' Compensation

The Commonwealth provides workers' compensation coverage to its employees on a self-insured basis. The Commonwealth requires the College to record its portion of the workers' compensation in its records. Workers' compensation is assessed separately to the College based on the College's actual experience.

#### **Unearned Revenues**

Unearned revenues consist of student deposits, fees and tuition payments for summer programs and the next academic year, and grant revenues. Revenues are recognized as the related services are performed and completed.

#### Pensions

For purposes of measuring the net pension liability, deferred outflows of resources and deferred inflows of resources related to pensions, and pension expense, information about the fiduciary net position of the Massachusetts State Employees' Retirement System plan ("SERS"), and the additions to/deductions from SERS' fiduciary net position have been determined on the same basis as they are reported by SERS. For this purpose, benefit payments (including refunds of employee contributions) are recognized when due and payable in accordance with the benefit terms. Investments are reported at fair value.

## Other Post-Employment Benefits (OPEB)

For purposes of measuring the College's net OPEB liability, deferred outflows of resources and deferred inflows of resources related to OPEB, and OPEB expense, information about the fiduciary net position of the State Retirees' Benefit Trust ("SRBT") and additions to/deductions from SRBT's fiduciary net position have been determined on the same basis as they are reported by SRBT. For this purpose, SRBT recognizes benefit payments when due and payable in accordance with the benefit terms. Investments are reported at fair value, except for money market investments and participating interest-earning investment contracts that have a maturity at the time of purchase of one year or less, which are reported at cost.

(an agency of the Commonwealth of Massachusetts)

#### **Notes to the Financial Statements - Continued**

June 30, 2022

#### Student Fees

Student tuition and other fees are presented net of scholarships and fellowships applied to students' accounts. Certain other scholarship amounts are paid directly to, or refunded to, the student and are generally reflected as expenses.

#### Tax Status

The College is an agency of the Commonwealth of Massachusetts and is therefore generally exempt from income taxes under Section 115 of the Internal Revenue Code.

#### Future Governmental Accounting Pronouncements

GASB Statement 91 - Conduit Debt Obligations is effective for reporting periods beginning after December 15, 2021. The objective of this statement is to improve the consistency of reporting conduit debt. This statement requires government entities that issue conduit debt, but are not the obligors, not to recognize the liability unless it is more likely than not that the government issuer will service the debt.

GASB Statement 94 – *Public-Private and Public-Public Partnerships and Availability Payment Arrangements* is effective for reporting periods beginning after June 15, 2022. The objective of this statement is to provide accounting and financial reporting guidance for arrangements in which the governmental entity (the transferor) contracts with an operator to provide public services by conveying control of the right to operate or use a nonfinancial asset.

GASB Statement 96 – Subscription-Based Information Technology Arrangements ("SBITA") is effective for reporting periods beginning after June 15, 2022. The objective of this statement is to provide accounting and financial reporting guidance for transactions in which a governmental entity contracts with another party for the right to use their software. A right-to-use asset and a corresponding liability would be recognized for SBITAs.

GASB Statement 99 – *Omnibus 2022* has multiple effective dates. The objective of this statement is to clarify differences among leases, PPP and SBITA (which is effective for reporting periods after June 15, 2022) and reporting requirements for financial guarantees and derivative investments (which is effective for reporting periods after June 15, 2023).

GASB Statement 100 – Accounting Changes and Error Corrections – an amendment of GASB 62 is effective for reporting periods beginning after June 15, 2023. The objective

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#### **Notes to the Financial Statements - Continued**

June 30, 2022

of this statement is to provide consistency for changes in accounting principles, accounting estimates, and the reporting entity and corrections of errors.

GASB Statement 101 – Compensated Absences is effective for reporting periods beginning after December 15, 2023. The objective of this statement is to update the recognition and measurement for compensated absences.

Management has not completed its review of the requirements of these statements and their applicability.

#### COVID-19

On March 11, 2020, the World Health Organization declared the global outbreak of the novel coronavirus ("COVID-19") as a pandemic. During the year ended June 30, 2022, COVID-19 had a significant effect on the College's operations in response to government requirements and observing safety measures.

In response to the pandemic, the Federal government provided to the College the Higher Education Emergency Relief Funds ("HEERF") and funds for the Strengthening Institution Program ("SIP") under the Coronavirus Aid, Relief, and Economic Security ("CARES") Act, Coronavirus Response and Relief Supplemental Appropriations Act ("CRRSAA"), and American Rescue Plan Act ("ARPA"). The HEERF consisted of the student aid award and the institutional award. Each Act requires a minimum amount to be spent on student aid.

The student aid award is required to be distributed to students as emergency grants for their expenses related to the disruption of campus operations due to coronavirus. The institutional award and the SIP can be used to cover any costs associated with significant changes to the delivery of instruction due to the coronavirus. The Department of Education has extended the deadline to spend the student and institutional award by June 30, 2023.

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#### **Notes to the Financial Statements - Continued**

June 30, 2022

The College has been awarded the following HEERF and SIP funds as of June 30, 2022:

			Strengthening	
	Student Aid	Institutional	Institution	
	Award	Award	Program	Total
CARES	\$ 887,876	\$ 887,875	\$ 89,458	\$ 1,865,209
CRRSAA	887,876	3,056,190	167,844	4,111,910
ARPA	3,556,469	3,461,618	313,345	7,331,432
Total	\$ 5,332,221	<u>\$ 7,405,683</u>	\$ 570,647	<u>\$13,308,551</u>

The College has recognized the following as non-operating Federal grants for the year ended June 30, 2022.

			Strengthening	
	Student Aid	Institutional	Institution	
	Award	Award	Program	Total
CARES	\$ -	\$ -	\$ -	\$ -
CRRSAA	518,778	1,785,704	98,070	2,402,552
ARPA	3,556,469	3,461,618	313,345	7,331,432
Total	\$ 4,075,247	<u>\$ 5,247,322</u>	<u>\$ 411,415</u>	\$ 9,733,984

As of June 30, 2022, the College has spent all HEERF and SIP funds.

#### Note 2 - **Implementation of Newly Effective Accounting Standard**

As of July 1, 2021, the College implemented GASB 87, *Leases*. GASB 87 enhances the consistency for leasing activities and establishes requirements for lease accounting based on the principle that leases are financings of the right to use an underlying asset. A lessee is required to recognize a lease liability and an intangible right to use lease asset, and a lessor is required to recognize a lease receivable and a deferred inflow of resources.

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#### **Notes to the Financial Statements - Continued**

June 30, 2022

As of June 30, 2021, the College had already been reporting capital leases as capital assets net, of \$648,632 and capital lease obligations of \$669,761, respectively. As of July 1, 2021 these will now be restated as a right of use asset and liability, respectively. The difference in the amounts of the lease liability before and after the implementation of GASB87 was immaterial to the financial statements.

#### Note 3 - Cash and Cash Equivalents

The College is required to comply with the Commonwealth's deposit and investment policies which are principally defined in the Massachusetts General Laws, Chapter 29. State statutes permit investment in obligations of the U.S. Treasury, authorized bonds of all states, bankers' acceptances, certificates of deposit, commercial paper rated within the three highest classifications established by Standard & Poor's Corporation and Moody's Commercial Paper Record, and repurchase agreements secured by any of these obligations.

The Treasurer of the Commonwealth oversees the financial management of the Massachusetts Municipal Depository Trust ("MMDT"), an external investment pool for cities, towns and other state and local agencies within the Commonwealth. MMDT operates as a qualifying external investment pool and is valued by MMDT's management on an amortized cost where the net asset value is \$1 per share. At June 30, 2022 the College had \$21,087,345 invested with MMDT and is included in cash and cash equivalents.

Custodial credit risk is risk associated with the failure of a depository financial institution. In the event of a depository financial institution's failure, the College would not be able to recover its balance in excess of amounts insured by the Federal Deposit Insurance Corporation ("FDIC") up to \$250,000. The College does not have a formal deposit policy for custodial credit risk.

The College monitors the exposure associated with cash and cash equivalents and has not experienced any losses in such accounts. Deposits in the bank in excess of the insured amount are uninsured and uncollateralized. At June 30, 2022, the bank balance of the College's cash and cash equivalents, not including the MMDT cash balances, was \$8,161,089. At June 30, 2022, the College had uninsured cash balances totaling \$7,911,089.

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# **Notes to the Financial Statements - Continued**

June 30, 2022

# Note 4 - **Deposits held by State Treasurer**

Accounts payable and accrued salaries to be funded from State-appropriated funds totaled \$1,915,225 at June 30, 2022. The College has recorded an equivalent dollar amount of cash held by the State Treasurer for the benefit of the College, which was subsequently utilized to pay for such liabilities.

# Note 5 - Accounts and Grants Receivable, net

Accounts and grants receivable include the following at June 30, 2022:

Student accounts receivable	\$ 2,867,753
Grants receivable	964,236
	3,831,989
Less: Allowance for doubtful accounts	(676,399)
	\$ 3,155,590

# Note 6 - **Investments**

# *Investments of the Foundation*

The following is a summary of investments at fair value June 30, 2022:

Mutual funds Bonds	Ψ	3,568,791 2,240,911
	<u> </u>	5,809,702

Refer to the Foundation's financial statements for additional information regarding investments.

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# **Notes to the Financial Statements - Continued**

June 30, 2022

# Note 7 - Capital Assets

Capital assets consist of the following at June 30, 2022:

	Estimated lives (in years)	Beginning		Reclassifications and Reductions	Ending Balance
Capital assets, not depreciated:		o 102.270	o.	0	a 103.370
Land	-	\$ 103,368	\$ -	\$ -	\$ 103,368
Construction-in-progress	-	8,860,449	12,507,856	(2,708,803)	18,659,502
Total not depreciated		8,963,817	12,507,856	(2,708,803)	18,762,870
Capital assets, depreciated:					
Buildings, including					
improvements	11-40	25,755,066	106,253	2,708,803	28,570,122
Furnishings and equipment	2-10	8,521,723	927,664	-	9,449,387
Leased Equipment	5	648,632	-	-	648,632
Leased Building	3-10		4,372,299		4,372,299
Total depreciated		34,925,421	5,406,216	2,708,803	43,040,440
Less accumulated depreciation:					
Buildings, including					
improvements		(18,238,861)	(1,138,138)	-	(19,376,999)
Furnishings and equipment		(7,842,647)	(496,793)	-	(8,339,440)
Leased Equipment		-	(368,594)	-	(368,594)
Leased Building			(683,374)		(683,374)
Total accumulated depreciation	_	(26,081,508)	(2,686,899)		(28,768,407)
Net depreciable assets		8,843,913	2,719,317	2,708,803	14,272,033
Capital Assets, Net		\$ 17,807,730	\$ 15,227,173	\$ -	\$ 33,034,903

(an agency of the Commonwealth of Massachusetts)

# **Notes to the Financial Statements - Continued**

June 30, 2022

# Note 8 - **Non-Current Liabilities**

Non-current liabilities at June 30, 2022 consist of:

	Beginning Balance	 Additions	R	eductions		Ending Balance	Current Portion
Lease liabilities	\$ 669,761	\$ 4,372,299	\$	941,191	\$	4,100,869	\$ 855,674
Other non-current liabilities:							
Compensated absences	2,906,448	3,184,141		2,906,448		3,184,141	2,129,358
Workers' compensation	299,744	245,361		299,744		245,361	42,202
Net pension liability	1,007,703	-		449,347		558,356	-
Net OPEB Liability	1,296,677	 		316,334		980,343	
Total other non-current							
liabilities	 5,510,572	 3,429,502		3,971,873		4,968,201	2,171,560
Total Non-Current Liabilities	\$ 6,180,333	\$ 7,801,801	S	4,913,064	S	9,069,070	\$3,027,234

(an agency of the Commonwealth of Massachusetts)

#### **Notes to the Financial Statements - Continued**

June 30, 2022

#### Note 9 - Leases

A summary of the College's leases at June 30, 2022 is as follows:

			Payment		
			Amount	Interest	Lease
Description	Date	Terms	(Annual)	Rate	Liability
Equipment	8/31/2018	5 years	\$ 59,843	4.22%	\$ 57,419
Equipment	9/30/2018	5 years	\$ 15,967	3.02%	\$ 15,499
Equipment	12/30/2018	5 years	\$ 76,179	3.11%	\$ 72,858
Equipment	7/10/2019	5 years	\$ 76,868	3.63%	\$ 145,808
Building	7/1/2021	10 years	Varies	4.25%	\$3,418,343
Building	7/1/2021	2 years	\$400,000	4.25%	390,942

\$4,100,869

On July 1, 2021, the Division of Capital Asset Management and Maintenance ("DCAMM") entered into a two-year lease agreement on behalf of the College to lease classroom and office space in Framingham from the City of Framingham ("Landlord"). Monthly rent payments total \$33,333 over the lease term. The College's incremental borrowing rate for a transaction with similar attributes was used to discount the lease payments to recognize the intangible right to use this asset and the associated lease liability. The College did not make payments for this lease other than the lease payment for the year ended June 30, 2022.

On September 1, 2021, DCAMM also entered into a ten-year lease agreement on behalf of the College to lease classroom and office space in Ashland from a third-party landlord. Monthly rent payments range from \$31,307 to \$44,254 over the remaining lease term. In addition, the College is charged fees for services including janitorial, utilities and parking. For the year ended June 30, 2022, these fees totaled \$92,695. The College's incremental borrowing rate for a transaction with similar attributes was used to discount the lease payments to recognize the intangible right to use this asset and the associated lease liability.

(an agency of the Commonwealth of Massachusetts)

#### **Notes to the Financial Statements - Continued**

June 30, 2022

On August 31, 2018, the College entered into a five-year lease for computer hardware with a fixed interest rate of 4.22%. Payments of \$59,843 are due annually. The College did not make payments for this lease other than the lease payment for the year ended June 30, 2022.

On September 30, 2018, the College entered into a five-year lease for computer hardware with a fixed interest rate of 3.02%. Payments of \$15,967 are due annually. The College did not make payments for this lease other than the lease payment for the year ended June 30, 2022.

On December 30, 2018, the College entered into a five-year lease for a phone system with a fixed interest rate of 3.11%. Payments of \$76,179 are due annually. The College did not make payments for this lease other than the lease payment for the year ended June 30, 2022.

On July 10, 2019, the College entered into a five-year lease for information technology security equipment with a fixed interest rate of 3.63%. Payments of \$76,868 are due annually. The College did not make payments for this lease other than the lease payment for the year ended June 30, 2022.

Annual requirements to amortize the lease liability and related interest subsequent to June 30, 2022 are as follows:

Years Ending		
<u>June 30,</u>	<u>Principal</u>	<u>Interest</u>
2023	\$ 855,674	\$ 161,100
2024	347,955	132,212
2025	301,682	117,348
2026	331,243	103,956
2027	363,133	89,265
2028-2032	1,901,182	181,409
Total	\$4,100,869	\$ 785,290

(an agency of the Commonwealth of Massachusetts)

#### **Notes to the Financial Statements - Continued**

June 30, 2022

# Note 10 - Pensions

# Defined Benefit Plan Description

Certain employees of the College participate in a cost-sharing, multiple-employer defined benefit pension plan - the Massachusetts State Employees' Retirement System - administered by the Massachusetts State Board of Retirement (the "Board"), which is a public employee retirement system ("PERS"). Under a cost-sharing plan, pension obligations for employees of all employers are pooled and plan assets are available to pay the benefits through the plan, regardless of the status of the employers' payment of its pension obligations to the plan. The plan provides retirement and disability benefits and death benefits to plan members and beneficiaries.

The Massachusetts State Employees' Retirement System does not issue stand-alone financial statements. Additional information regarding the plan is contained in the Commonwealth's financial statements, which are available online from the Office of State Comptroller's website.

#### Benefit Provisions

SERS provides retirement, disability, survivor and death benefits to members and their beneficiaries. Massachusetts General Laws ("MGL") establishes uniform benefit and contribution requirements for all contributory PERS. These requirements provide for superannuation retirement allowance benefits up to a maximum of 80% of a member's highest three-year average annual rate of regular compensation. For employees hired after April 1, 2012, retirement allowances are calculated based on the last five years or any five consecutive years, whichever is greater in terms of compensation. Benefit payments are based upon a member's age, length of creditable service, group creditable service, and group classification. The authority for amending these provisions rests with the Massachusetts State Legislature (the "Legislature").

Members become vested after ten years of creditable service. A superannuation retirement allowance may be received upon the completion of twenty years of service or upon reaching the age of 55 with ten years of service. Normal retirement for most employees occurs at age 65; for certain hazardous duty and public safety positions, normal retirement is at age 55. Most employees who joined the system after April 1, 2012 are not eligible for retirement until they have reached age 60.

#### **Contributions**

The SERS' funding policies have been established by Chapter 32 of the MGL. The Legislature has the authority to amend these policies. The annuity portion of the SERS retirement allowance is funded by employees, who contribute a percentage of their regular compensation. Costs of administering the plan are funded out of plan assets.

(an agency of the Commonwealth of Massachusetts)

#### **Notes to the Financial Statements - Continued**

June 30, 2022

Member contributions for SERS vary depending on the most recent date of membership:

Hire Date	Percent of Compensation
Prior to 1975	5% of regular compensation
1975 - 1983	7% of regular compensation
1984 to 6/30/1996	8% of regular compensation
7/1/1996 to present	9% of regular compensation except for State
	Police which is 12% of regular compensation
1979 to present	An additional 2% of regular compensation in
	excess of \$30,000

The Commonwealth does not require the College to contribute funding from its local trust funds for employees paid by State appropriations. Pension funding for employees paid from State appropriations are made through a benefit charge assessed by the Commonwealth. Such pension contributions amounted to \$2,829,006, \$2,501,470 and \$2,463,999, for the years ended June 30, 2022, 2021 and 2020, respectively.

For employees covered by SERS but not paid from State appropriations, the College is required to contribute at an actuarially determined rate. The rate was 16.11%, 14.66% and 14.08% of annual covered payroll for the fiscal years ended June 30, 2022, 2021, and 2020, respectively. The College contributed \$77,942, \$63,644, and \$63,469 for the fiscal years ended June 30, 2022, 2021 and 2020, respectively, equal to 100% of the required contributions for each year.

# <u>Pension Liabilities, Pension Expense and Deferred Outflows of Resources and Deferred</u> Inflows of Resources Related to Pensions

At June 30, 2022, the College reported a liability of \$558,356 for its proportionate share of the net pension liability related to its participation in SERS. The net pension liability as of June 30, 2022, the reporting date, was measured as of June 30, 2021, the measurement date, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of January 1, 2021 rolled forward to June 30, 2021.

The College's proportion of the net pension liability was based on its share of the Commonwealth's collective pension amounts allocated on the basis of actual fringe benefit charges assessed to the College for the fiscal year 2022. The College's proportionate share was based on actual employer contributions to the SERS for fiscal year 2022 relative to total contributions of all participating employers for the fiscal years. At June 30, 2022, the College's proportion was 0.005%.

(an agency of the Commonwealth of Massachusetts)

#### **Notes to the Financial Statements - Continued**

June 30, 2022

For the year ended June 30, 2022, the College recognized pension income of \$254,757. The College reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources at June 30, 2022:

# Deferred Outflows of Resources Related to Pension Contributions subsequent to the measurement date \$ 77,942 Differences between expected and actual experience 19,267 Changes in proportion from Commonwealth 223 Changes in plan actuarial assumptions 38,065 Changes in proportion due to internal allocation 188,907 Total Deferred Outflows Related to Pension 324,404 Deferred Inflows of Resources Related to Pension Differences between projected and actual investments earnings 218,908 Differences between expected and actual experience 40,425 Changes in proportion from Commonwealth 1,764 Changes in proportion due to internal allocation 1,199,175 Total Deferred Inflows Related to Pension **\$ 1,460,272**

(an agency of the Commonwealth of Massachusetts)

# **Notes to the Financial Statements - Continued**

June 30, 2022

The College's contributions of \$77,942 made during the fiscal year ending 2022 subsequent to the measurement date, will be recognized as a reduction of the net pension liability in each of the succeeding years. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized as increases (decreases) in pension expense as follows:

Years Ended	
<u>June 30,</u>	
2023	(274 625)
2023	(274,635) (273,083)
2025	(286,055)
2026	(309,444)
2027	(70,593)
	\$ (1,213,810)

# **Actuarial Assumptions**

The total pension liability was determined using the following actuarial assumptions, applied to all periods included in the measurement:

Measurement date	June 30, 2021
Inflation on the first \$13,000 of allowance	3.00%
Salary increases	4.00% to 9.00%
Investment rate of return	7.00%
Interest rate credited to annuity savings fund	3.50%

For measurement date June 30, 2021, mortality rates were based on:

• Pre-retirement - reflects RP-2014 Blue Collar Employees table projected generationally with Scale MP-2020 set forward 1 year for females.

(an agency of the Commonwealth of Massachusetts)

#### **Notes to the Financial Statements - Continued**

# June 30, 2022

- Post-retirement reflects RP-2014 Blue Collar Healthy Annuitant table projected generationally with Scale MP-2020 set forward 1 year for females.
- Disability reflects the post-retirement mortality described above, set forward 1 year.

Experience studies were performed as follows:

• Dated February 27, 2014 and encompasses the period January 1, 2006 to December 31, 2011, updated to reflect actual experience from 2021 through 2020 for post-retirement mortality.

The 2022 pension liability for the June 30, 2021 measurement date was determined by an actuarial valuation as of January 1, 2021 and rolled forward to June 30, 2021.

Investment assets of SERS are with the Pension Reserves Investment Trust ("PRIT") Fund. The long-term expected rate of return on pension plan investments was determined using a building-block method in which best-estimate ranges of expected future rates of return are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future rates of return by the target asset allocation percentage. Best estimates of geometric rates of return for each major asset class included in the PRIT Fund's target asset allocation as of June 30, 2022 are summarized in the following table:

	Target	Long-term expected real
Asset Class	Allocation	rate of return
Global Equity	39%	4.80%
Core Fixed Income	15%	0.30%
Private Equity	13%	7.80%
Portfolio Completion Strategies	11%	2.90%
Real Estate	10%	3.70%
Value Added Fixed Income	8%	3.90%
Timber/Natural Resources	<u>4%</u>	4.30%
	100%	

(an agency of the Commonwealth of Massachusetts)

#### **Notes to the Financial Statements - Continued**

June 30, 2022

# Discount Rate

The discount rate used to measure the total pension liability was 7.00% at June 30, 2022. The projection of cash flows used to determine the discount rate assumed that plan member contributions will be made at the current contribution rates and the Commonwealth's contributions will be made at rates equal to the difference between actuarially determined contributions rates and the member rates.

Based on those assumptions, the pension plan's fiduciary net position was projected to be available to make all projected future benefit payments of current plan members. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability.

# Sensitivity of the Net Pension Liability to Changes in the Discount Rate

The following table illustrates the sensitivity of the net pension liability calculated using the discount rate, as well as what the net pension liability would be if it were calculated using a discount rate that is one-percentage-point lower or one-percentage-point higher than the current rate at June 30, 2022:

			Current		
1.00	% Decrease	Dis	count Rate	1.00	% Increase
	6.00%	7.00%		8.00%	
\$	854,646	\$	558,356	\$	314,828

# Note 11 - Other Post-Employment Benefits ("OPEB")

#### Plan Description

As an agency of the Commonwealth, certain employees of the College participate in the Commonwealth's single employer defined benefit-OPEB plan – the State Retirees' Benefit Trust ("SRBT"). Benefits are managed by the Group Insurance Commission ("GIC") and investments are managed by the Pension Reserves Investment Management ("PRIM") Board. The GIC has representation on the Board of Trustees of the State Retirees' Benefits Trust ("Trustees").

The SRBT is set up solely to pay for OPEB benefits and the cost to administer those benefits. It can only be revoked when all such health care and other non-pension

(an agency of the Commonwealth of Massachusetts)

#### **Notes to the Financial Statements - Continued**

June 30, 2022

benefits, current and future, have been paid or defeased. The GIC administers benefit payments, while the Trustees are responsible for investment decisions.

Management of the SRBT is vested with the Trustees, which consists of seven members, including the Secretary of Administration and Finance (or their designee), the Executive Director of the GIC (or their designee), the Executive Director of PERAC (or their designee), the State Treasurer (or their designee), the Comptroller (or a designee), one person appointed by the Governor, and one person appointed by the State Treasurer. These members elect one person to serve as chair of the board.

The SRBT does not issue stand-alone audited financial statements but is reflected as a fiduciary fund in the Commonwealth's audited financial statements.

#### Benefits Provided

Under Chapter 32A of the Massachusetts General Laws, the Commonwealth is required to provide certain health care and life insurance benefits for retired employees of the Commonwealth, housing authorities, redevelopment authorities and certain other governmental agencies. Substantially all of the Commonwealth's employees may become eligible for these benefits if they reach retirement age while working for the Commonwealth. Eligible retirees are required to contribute a specified percentage of the health care / benefit costs, which are comparable to contributions required from employees. Dental and vision coverage may be purchased by these groups with no subsidy from the Commonwealth.

#### Contributions

Employer and employee contribution rates are set by MGL. The Commonwealth recognizes its share of the costs on an actuarial basis. As of June 30, 2022, and as of the valuation date (January 1, 2021), participants contributed 10% to 20% of premium costs, depending on the date of hire and whether the participant's status is active, retired, or survivor. As part of the fiscal year 2010 General Appropriation Act, all active employees pay an additional 5% of premium costs.

The Massachusetts General Laws governing employer contributions to SRBT determine whether entities are billed for OPEB costs. Consequently, SRBT developed an effective contribution methodology which allocates total actual contributions amongst the employers in a consistent manner (based on an employer's share of total covered payroll). The College is required to contribute based on Massachusetts General Laws; the rate was 7.65% of annual covered payroll for the fiscal year ended June 30, 2022.

(an agency of the Commonwealth of Massachusetts)

#### **Notes to the Financial Statements - Continued**

# June 30, 2022

The College contributed \$37,015 for the fiscal year ended June 30, 2022 equal to 100% of the required contribution for the year.

# <u>OPEB Liabilities, OPEB Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to OPEB</u>

At June 30, 2022, the College reported a liability of \$980,343 for its proportionate share of the net OPEB liability related to its participation in SRBT.

The net OPEB liability was measured as of June 30, 2021, and the total OPEB liability used to calculate the net OPEB liability was determined by an actuarial valuation as of January 1, 2021. The College's proportion of the net OPEB liability was based on its share of the Commonwealth's collective OPEB amounts allocated on the basis of an effective contribution methodology which allocates total actual contributions amongst the employers in a consistent manner based on the College's share of total covered payroll for the fiscal year 2021. The College's proportionate share was based on the actual employer contributions to the SRBT for fiscal year 2021 relative to total contributions of all participating employers for the fiscal year. At June 30, 2022, the College's proportion was .006%.

For the year ended June 30, 2022, the College recognized OPEB income of \$370,472.

The College reported deferred outflows of resources and deferred inflows of resources related to OPEB from the following sources at June 30, 2022:

#### Deferred Outflows of Resources Related to OPEB

Contributions subsequent to the measurement date	\$ 37,015
Changes in OPEB plan actuarial assumptions	82,333
Differences between expected and actual experience	25,025
Changes in proportion from Commonwealth	1,099
Changes in proportion due to internal allocation	 878,385
Total Deferred Outflows Related to OPEB	\$ 1,023,857

(an agency of the Commonwealth of Massachusetts)

# **Notes to the Financial Statements - Continued**

June 30, 2022

# Deferred Inflows of Resources Related to OPEB

Differences between projected and actual earnings on OPEB plan investments	\$	11,913
Changes in proportion from Commonwealth		4,258
Differences between expected and actual experience		172,572
Changes in proportion internal allocation	;	3,404,307
Changes in OPEB plan actuarial assumptions	_	192,848
Total Deferred Inflows Related to OPEB	<u>\$</u>	<u>3,785,898</u>

The College's contribution of \$37,015 made during the fiscal year 2022, subsequent to the measurement date, will be recognized as a reduction of the net OPEB liability in each of the succeeding years.

Other amounts reported as deferred outflows of resources and deferred inflows of resources related to OPEB will be recognized in OPEB expense as follows:

Years Ended	
<u>June 30,</u>	
2023	(661,961)
2024	(641,873)
2025	(640,629)
2026	(635,908)
2027	(218,685)
	\$ (2,799,056)

(an agency of the Commonwealth of Massachusetts)

# **Notes to the Financial Statements - Continued**

June 30, 2022

# Actuarial Assumptions

The total OPEB liability for 2022 was determined using the following actuarial assumptions, applied to all periods included in the measurement, unless otherwise specified:

3.6	T 20 2021
Measurement date	June 30, 2021

Inflation 2.50%

Rates vary by years of service

Salary increases and group classification,

consistent with SERS

7.00%, net of OPEB plan

Investment rate of return investment expense,

including inflation

Developed based on the

most recent published GAO-

Getzen trend rate model,

Health care cost trend rates version 2020\_b. Medicare

and non-medicare benefits range from 4.04% to 7.30%.

The mortality rate was in accordance with RP-2014 Blue Collar Mortality Table projected with scale MP-2020 from the central year, with females set forward one year.

The participation rates are actuarially assumed as below:

• 100% of all retirees who currently have health care coverage are assumed to elect coverage at retirement.

(an agency of the Commonwealth of Massachusetts)

# **Notes to the Financial Statements - Continued**

# June 30, 2022

- Retirees who currently elect to waive their coverage are assumed to remain uncovered in the future.
- 35% of employees currently opting out of active employee health coverage are assumed to elect to enroll in retiree coverage.
- 85% of current and future vested terminated participants will elect health care benefits at age 55, or current age if later.
- 100% of spouses are assumed to elect to continue coverage after the retiree's death.
- Actives, upon retirement, take coverage, and are assumed to have the following coverage:

	Under 65	Age 65+
<b>T</b> 1 5	20.00/	06.004
Indemnity	28.0%	96.0%
POS/PPO	60.0%	0.0%
HMO	12.0%	4.0%

The actuarial assumptions used in the January 1, 2021 valuation were based on the results of an actuarial experience study for the periods ranging July 1, 2019 through December 31, 2020, depending upon the criteria being evaluated.

The long-term expected rate of return on OPEB plan investments was determined using a building-block method in which best-estimate ranges of expected future rates of return are developed for each major asset class.

These ranges are combined to produce the long-term expected rate of return by weighting the expected future rates of return by the target asset allocation percentage. The SRBT is required to invest in the PRIT Fund. Consequently, information about SRBT's target asset allocation and long-term expected real rate of return as of June 30, 2022, are the same as discussed in the pension footnote.

(an agency of the Commonwealth of Massachusetts)

#### **Notes to the Financial Statements - Continued**

June 30, 2022

#### Discount Rate

The discount rate used to measure the total OPEB liability for 2022 was 2.77%. This rate was based on a blend of the Bond Buyer Index rate (2.16%) as of the measurement date and the expected rate of return. The OPEB plan's fiduciary net position was not projected to be available to make all projected future benefit payments for current plan members. The projected "depletion date," when projected benefits are not covered by projected assets, is 2041 for the fiscal year 2022. Therefore, the long-term expected rate of return on OPEB plan investments of 7.00% was not applied to all periods of projected benefit payments to determine the total OPEB liability.

# Sensitivity of the College's proportionate share of the net OPEB liability to changes in the discount rate

The following presents the College's proportionate share of the net OPEB liability, as well as what the College's proportionate share of the net OPEB liability would be if it were calculated using a discount rate that is one-percentage-point lower or one-percentage-point higher than the current discount rate:

1.0	0% Decrease 1.77%	Current scount Rate 2.77%	1.00	0% Increase 3.77%
\$	1,164,640	\$ 980,343	\$	831,896

# <u>Sensitivity of the College's proportionate share of the net OPEB liability to changes in the healthcare cost trend rates</u>

The following presents the College's proportionate share of the net OPEB liability, as well as what the College's proportionate share of the net OPEB liability would be if it were calculated using healthcare cost trend rates that are 1-percentage-point lower or 1-percentage-point higher than the current healthcare cost trend rates:

(an agency of the Commonwealth of Massachusetts)

#### **Notes to the Financial Statements - Continued**

June 30, 2022

		Curre	nt Healthcare						
1.00	% Decrease	1.0	0% Increase						
	(B)		(A)	(C)					
	_				_				
\$	802,699	\$	980,343	\$	1,211,872				

- (A) Current healthcare cost trend rate, as disclosed earlier
- (B) 1-percentage decrease in current healthcare cost trend rate, as disclosed earlier
- (C) 1-percentage increase in current healthcare cost trend rate, as disclosed earlier

# Note 12 - Restricted Net Position

The College is the recipient of funds that are subject to various external constraints upon their use, either as to purpose or time. These funds are comprised of \$3,100,822, at June 30, 2022. The funds are to be used for student grants.

# Note 13 - Contingencies

The College participates in the various programs administered by the Commonwealth for property, general liability, automobile liability, workers' compensation, and health insurance for which the Commonwealth is self-insured. Such losses, including estimates of amounts incurred but not reported, are obligations of the Commonwealth. For workers' compensation, the Commonwealth assumes the full risk of claims filed under a program managed by the Human Resources Division. For personal injury or property damages, Massachusetts General Laws limit the risk assumed by the Commonwealth to \$100,000 per occurrence, in most circumstances. In addition, the College maintains commercial insurance coverage for certain of those risks.

Management believes such coverage is sufficient to preclude any significant uninsured losses for the covered risks. The separate insurance policies maintained by the College consist of Educator's Legal Liability, commercial crime, general liability, automobile liability, excess liability, and a foreign package policy. There were no significant reductions in insurance coverage from coverage in the prior year. The costs of settled claims have not exceeded policy coverages in any of the past three years.

(an agency of the Commonwealth of Massachusetts)

#### **Notes to the Financial Statements - Continued**

June 30, 2022

The Commonwealth's Group Insurance Commission manages health insurance and other benefits for the Commonwealth's active and retired employees. Massachusetts General Laws limit the risk assumed by the Commonwealth for claims of personal injury or property damages to \$100,000 per occurrence, in most circumstances. Various lawsuits are pending or threatened against the College which arose in the ordinary course of operations. In the opinion of management, no litigation is now pending or threatened, which would materially affect the College's financial position.

The College receives significant financial assistance from Federal and State agencies in the form of grants. Expenditures of funds under these programs require compliance with the grant agreements and are subject to audit. Any disallowed expenditure resulting from such audits becomes a liability of the College. In the opinion of management, such adjustments, if any, are not expected to materially affect the financial condition of the College.

The College participates in the Massachusetts College Savings Prepaid Tuition Program (the "Program"). This Program allows individuals to pay in advance for future tuition at the cost of tuition at the time of election to participate, increased by changes in the Consumer Price Index plus 2%. The College is obligated to accept as payment of tuition the amount determined by this Program without regard to the standard tuition rate in effect at the time of the individual's enrollment at the College. The effect of the Program cannot be determined as it is contingent on future tuition increases and the Program participants who attend the College.

The COVID-19 crisis has created volatility in the financial markets and a significant decrease in the overall economy. The full adverse impact and duration of COVID-19 on the College's finances and operations cannot be determined.

- 52 -

(an agency of the Commonwealth of Massachusetts)

#### **Notes to the Financial Statements - Continued**

June 30, 2022

# Note 14 - **Operating Expenses**

The College's operating expenses, on a natural classification basis, are comprised of the following for the years ended June 30, 2022:

Compensation and benefits	\$ 32,594,875
Supplies and services	11,030,707
Depreciation & Amortization	2,686,899
Scholarships and fellowships	1,841,787

\$48,154,269

# Note 15 - Fringe Benefit Programs

The College participates in the Commonwealth's Fringe Benefit programs, including active employee and post-employment health insurance, unemployment, pension and workers' compensation benefits. Health insurance for active employees and retirees is paid through a fringe benefit rate charged to the College by the Commonwealth.

# **Group Insurance Commission**

The Commonwealth's Group Insurance Commission ("GIC") was established by the Legislature in 1955 to provide and administer health insurance and other benefits to the Commonwealth's employees and retirees, and their dependents and survivors. The GIC also covers housing and redevelopment authorities' personnel, certain authorities and other offline agencies, retired municipal teachers from certain cities and towns, and a small number of municipalities as an agent multiple-employer program, accounted for as an agency fund activity of the Commonwealth, not the College.

The GIC is a quasi-independent State agency governed by an eleven-member body (the "Commission") appointed by the Governor. The GIC is located administratively within the Executive Office of Administration and Finance, and is responsible for providing health insurance and other benefits to the Commonwealth's employees and retirees and their survivors and dependents. During the fiscal year ended June 30, 2022, the GIC provided health insurance for its members through indemnity, PPO, and HMO plans. The GIC also administers carve-outs for pharmacy, mental health, and substance abuse benefits for certain health plans. In addition to health insurance, the GIC sponsors life

(an agency of the Commonwealth of Massachusetts)

#### **Notes to the Financial Statements - Continued**

June 30, 2022

insurance, long-term disability insurance (for active employees only), dental and vision coverage (for employees not covered by collective bargaining), retiree discount vision and dental plans, and a pretax health care spending account and dependent care assistance program (for active employees only).

# Other Employee Benefits

The employees of the College can elect to participate in two defined-contribution plans offered and administered by the Massachusetts Department of Higher Education, an IRC 403(b) Tax-Deferred Annuity Plan and an IRC 457 Deferred Compensation SMART Plan. Employees can contribute by payroll deduction a portion of before-tax salary into these plans up to certain limits. The College has no obligation to contribute to these Plans and no obligation for any future pay-outs.

# Note 16 - Massachusetts Management Accounting and Reporting System

Section 15C of Chapter 15A of the Massachusetts General Laws requires Commonwealth Colleges and Universities to report activity of campus-based funds to the Comptroller of the Commonwealth on the Commonwealth's Statewide Accounting System, Massachusetts Management Accounting and Reporting System ("MMARS") on the statutory basis of accounting.

The statutory basis of accounting is a modified accrual basis of accounting and differs from the information included in these financial statements. Management believes the amount reported on MMARS meets the guidelines of the Comptroller's *Guide for Higher Education Audited Financial Statements*.

(an agency of the Commonwealth of Massachusetts)

# **Notes to the Financial Statements - Continued**

# June 30, 2022

The College's State appropriations are comprised of the following for the year ended June 30, 2022:

Direct Unrestricted Appropriation Add: Fringe Benefits	\$	18,819,347 6,578,181
Day school tuition remitted to the state and inclusive revenues	ded in tuition and	(330,794)
Total unrestricted appropriations		25,066,734
Workforce Training SUCCESS State Facilities		54,534 202,654 13,732,497
7	Fotal Appropriations \$	39,056,419

A timing difference occurred in the amount of \$1,058,184 that was reported to MMARS after August 31, 2022, reconciled as follows (unaudited):

Revenue per MMARS	\$ 69,932,376
Revenue per College	70,990,560
Difference	\$ 1,058,184

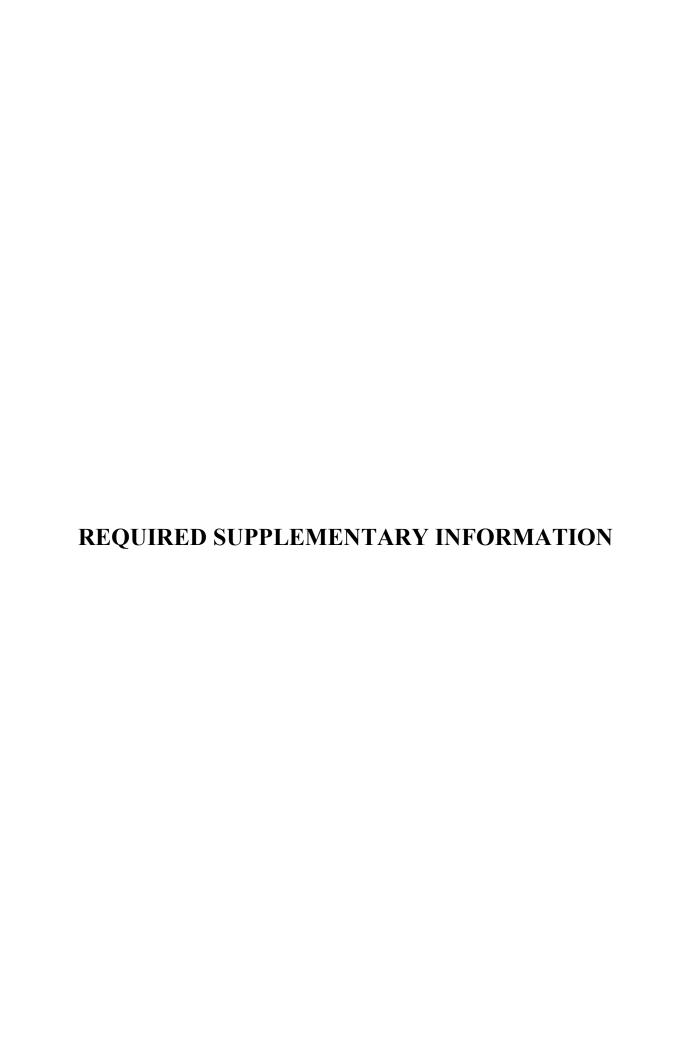
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# **Notes to the Financial Statements - Continued**

June 30, 2022

# Note 17 - Pass-Through Federal Loans

The College provides student loans through the William D. Ford Federal Direct Lending Program which provides Subsidized and Unsubsidized Stafford Loans at the same rates to students. The U.S. Government is the lender in the Direct Loan program. The College distributed \$1,730,544 for student loans through the Direct Loan Program for the year ended June 30, 2022. These distributions and related funding sources are not included as expenses and revenues nor as cash disbursements and cash receipts in the accompanying financial statements.



(an agency of the Commonwealth of Massachusetts)

#### **Schedule of Proportionate Share of Net Pension Liability (Unaudited)**

# Massachusetts State Employees' Retirement System

Year ended Measurement date Valuation date	June	230, 2022 230, 2021 ary 1, 2021	June 30, 2021 June 30, 2020 January 1, 2019		June 30, 2020 June 30, 2019 January 1, 2019		June 30, 2019 June 30, 2018 January 1, 2018		June 30, 2018 June 30, 2017 January 1, 2017		June 30, 2017 June 30, 2016 January 1, 2016		June 30, 2016 June 30, 2015 January 1, 2015		June 30, 2015 June 30, 2014 January 1, 2014	
Proportion of the collective net pension liability		0.005%	0.006%		0.014%		0.023%		0.018%		0.012%		0.023%		0.033%	
Proportionate share of the collective net pension liability	\$	558,356	\$	1,007,703	\$	2,009,337	\$	3,072,507	\$	2,331,027	\$	1,674,264	\$	2,560,726	\$	2,469,872
College's covered payroll	\$	434,134	\$	450,774	\$	1,133,748	\$	1,802,827	\$	1,428,161	\$	1,355,528	\$	1,355,528	\$	2,467,743
College's proportionate share of the net pension liability as a percentage of its covered payroll		128.61%		223.55%		177.23%		170.43%		163.22%		123.51%		188.91%		100.09%
Plan fiduciary net position as a percentage of the total pension liability		77.54%		62.48%		66.28%		67.91%		67.21%		63.48%		67.87%		76.32%

#### Notes:

The GASB pronouncement requiring the presentation of the information on this schedule became effective for years beginning after June 15, 2014 and is intended to provide data for the most recent ten years.

See accompanying notes to the required supplementary information.

(an agency of the Commonwealth of Massachusetts)

**Schedule of Contributions - Pension (Unaudited)** 

# Massachusetts State Employees' Retirement System

#### For the Years Ended June 30,

		<u>2022</u>	<u>2021</u>		<u>2020</u>	<u>2020</u> <u>2019</u>		<u>2018</u>		<u>2017</u>		<u>2016</u>		<u>2015</u>	
Statutorily required contribution	\$	77,942	\$	63,644	\$ 63,469	\$	136,730	\$	212,373	\$	142,102	\$	87,189	\$	140,839
Contributions in relation to the statutorily required contribution	_	(77,942)		(63,644)	 (63,469)		(136,730)		(212,373)		(142,102)		(87,189)		(140,839)
Contribution (excess)/deficit	<u>\$</u>		\$		\$ 	\$		\$		\$		\$		\$	
College's covered payroll	\$	483,811	\$	434,134	\$ 450,774	\$	1,133,748	\$	1,802,827	\$	1,428,161	\$	922,307	\$	1,355,528
Contribution as a percentage of covered payroll		16.11%		14.66%	14.08%		12.06%		11.78%		9.95%		9.45%		10.39%

#### Notes:

Employers participating in the Massachusetts State Employees' Retirement System are required by MA General Laws, Section 32, to contribute an actuarially determined contribution rate each year.

The GASB pronouncement requiring the presentation of the information on this schedule became effective for years beginning after June 15, 2014 and is intended to provide data for the most recent ten years.

See accompanying notes to the required supplementary information.

(an agency of the Commonwealth of Massachusetts)

# **Notes to Required Supplementary Information - Pension**

June 30, 2022

# Note 1 - Change in Plan Actuarial and Assumptions

# Measurement date – June 30, 2021

The investment rate of return changed from 7.15% to 7.00%. In conjunction with the investment rate of return changing, the discount rate was also changed to mirror the new investment rate of return.

The mortality rates were changed as follows:

- Pre-retirement mortality reflects RP-2014 Blue Collar Employees table projected generationally with Scale MP-2020, set forward 1 year for females
- Post-retirement mortality reflects RP-2014 Blue Collar Healthy Annuitant table projected generationally with Scale MP-2020, set forward 1 year for females
- For disabled retirees, mortality reflects the post-retirement mortality described above, set forward 1 year.

#### •

# Measurement date – June 30, 2020

The investment rate of return changed from 7.25% to 7.15%. In conjunction with the investment rate of return changing, the discount rate was also changed to mirror the new investment rate of return.

#### Measurement date – June 30, 2019

The investment rate of return changed from 7.35% to 7.25%. In conjunction with the investment rate of return changing, the discount rate was also changed to mirror the new investment rate of return.

# Measurement date – June 30, 2018

The investment rate of return changed from 7.50% to 7.35%. In conjunction with the investment rate of return changing, the discount rate was also changed to mirror the new investment rate of return.

The mortality rate assumptions were changed as follows:

• Disabled members – the amount reflects the same assumptions as for superannuation retirees, but with an age set forward of one year

(an agency of the Commonwealth of Massachusetts)

# Notes to Required Supplementary Information - Pension - Continued

June 30, 2022

# Measurement date – June 30, 2017

The mortality rates were changed as follows:

- Pre-retirement was changed from RP-2000 Employees table projected generationally with Scale BB and a base year of 2009 (gender distinct) to RP-2014 Blue Collar Employees Table projected generationally with Scale MP-2016 and set forward 1 year for females
- Post-retirement was changed from RP-2000 Healthy Annuitant table projected generationally with Scale BB and a base year of 2009 (gender distinct) to RP-2014 Blue Collar Healthy Annuitant Table projected generationally with Scale MP-2016 and set forward 1 year for females
- Disability did not change

# Measurement date – June 30, 2016

The assumption for salary increases changed from a range of 3.5% to 9.0% depending on group and length of service to a range of 4.0% to 9.0% depending on group and length of service.

Chapter 176 of the Acts of 2011 created a one-time election for eligible members of the Optional Retirement Plan ("ORP") to transfer to the SERS and purchase service for the period while members of the ORP. As a result, the total pension liability of SERS increased by approximately \$400 million as of June 30, 2016.

# Measurement date – June 30, 2015

The discount rate to calculate the pension liability decreased from 8.0% to 7.5%

In May 2015, Chapter 19 of the Acts of 2015 created an Early Retirement Incentive ("ERI") for certain members of SERS who upon election of the ERI retired effective June 30, 2015. As a result, the total pension liability of SERS increased by approximately \$230 million as of June 30, 2015.

(an agency of the Commonwealth of Massachusetts)

# Notes to Required Supplementary Information - Pension - Continued June 30, 2022

The mortality rates were changed as follows:

- Pre-retirement was changed from RP-2000 Employees table projected 20 years with Scale AA (gender distinct) to RP-2000 Employees table projected generationally with Scale BB and a base year of 2009 (gender distinct)
- Post-retirement was changed from RP-2000 Healthy Annuitant table projected 15 years with Scale AA (gender distinct) to RP-2000 Healthy Annuitant table projected generationally with Scale BB and a base year of 2009 (gender distinct)
- Disability was changed from RP-2000 table projected 5 years with Scale AA (gender distinct) set forward three years for males to RP-2000 Healthy Annuitant table projected generationally with Scale BB and a base year of 2015 (gender distinct)

(an agency of the Commonwealth of Massachusetts)

# **Schedule of Proportionate Share of Net OPEB Liability (Unaudited)**

# **Massachusetts State Retirees' Benefit Trust**

Year ended Measurement date Valuation date	June 30, 2022 June 30, 2021 January 1, 2021		Ju	ne 30, 2021 ne 30, 2020 uary 1, 2020	Ju	ne 30, 2020 ne 30, 2019 uary 1, 2019	Ju	ne 30, 2019 ne 30, 2018 uary 1, 2018	June 30, 2018 June 30, 2017 January 1, 2017		
Proportion of the collective net OPEB liability		0.006%		0.006%		0.022%		0.019%		0.026%	
Proportionate share of the collective net OPEB liability	\$	980,343	\$	1,296,677	\$	3,787,946	\$	6,723,245	\$	4,533,850	
College's covered payroll	\$	434,134	\$	450,774	\$	1,133,748	\$	1,802,827	\$	1,428,161	
College's proportionate share of the net OPEB liability as a percentage of its covered payroll		225.82%		287.66%		334.11%		372.93%		317.46%	
Plan fiduciary net position as a percentage of the total OPEB liability		10.70%		6.40%		8.79%		6.01%		5.39%	

#### Notes:

The GASB pronouncement requiring the presentation of the information on this schedule became effective for years beginning after June 15, 2017 and is intended to provide data for the most recent ten years.

See accompanying notes to the required supplementary information.

(an agency of the Commonwealth of Massachusetts)

# **Schedule of Contributions - OPEB (Unaudited)**

# **Massachusetts State Retirees' Benefit Trust**

# For the Year Ended June 30,

	<u>2022</u>		<u>2021</u>		<u>2020</u>		<u>2019</u>		<u>2018</u>	
Statutorily required contribution	\$ 37,015	\$	33,420	\$	32,878	\$	99,703	\$	160,792	
Contributions in relation to the statutorily required contribution	(37,015)		(33,420)		(32,878)		(99,703)	_	(160,792)	
Contribution (excess)/deficit	\$ 	\$		\$		\$		<u>\$</u>		
College's covered payroll	\$ 483,811	\$	434,134	\$	450,774	\$	1,133,748	\$	1,802,827	
Contribution as a percentage of covered payroll	7.65%		7.70%		7.29%		8.79%		8.92%	

#### Notes:

Employers participating in the Massachusetts State Retirees' Benefit Trust are required by MA General Laws, Section 32, to contribute an actuarially determined contribution rate each year.

The GASB pronouncement requiring the presentation of the information on this schedule became effective for years beginning after June 15, 2017 and is intended to provide data for the most recent ten years.

See accompanying notes to the required supplementary information.

(an agency of the Commonwealth of Massachusetts)

# **Notes to Required Supplementary Information - OPEB**

June 30, 2022

# Note 1 - Change in Plan Assumptions

#### Fiscal year June 30, 2022

# **Assumptions:**

Change in per capita claims costs

Per capita claims costs were updated reflect lower-than-expected FY22 rates, driven primarily by an increase in expected Pharmacy Benefits Manager rebates.

# Change in medical trend rates

The medical trend rates were updated based on the SOA-Getzen trend rate model version 2021\_b. The healthcare trend rates were updated to reflect short-term expectations based on a review of the Commonwealth's historical trend rates.

#### Change in Investment Rate

The investment rate of return decreased from 7.15% to 7.00%.

#### Change in Mortality Rates

The mortality projection scale was updated from MP-2016 to MP-2020.

# Change in Discount Rate

The discount rate was increased to 2.77% (based upon a blend of the Bond Buyer Index rate (2.16%) as of the measurement date as required by GASB Statement 74.

# Fiscal year June 30, 2021

# Assumptions:

Change in per capita claims costs

Per capita claims costs were updated based on the changes in the underlying claims and benefit provisions.

# Change in medical trend rates

The medical trend rates were updated based on the SOA-Getzen trend rate model version 20920\_b, the impact of the discontinuation of the ACA Health Insurer Fee and Excise Tax.

#### Change in Investment Rate

The investment rate of return decreased from 7.25% to 7.15%.

(an agency of the Commonwealth of Massachusetts)

# **Notes to Required Supplementary Information - OPEB - Continued**

June 30, 2022

# Change in Salary Scale

The salary scale assumption was updated from a constant 4% assumption to rates that vary by years of service and group classification, consistent with SERS.

# Change in Discount Rate

The discount rate was decreased to 2.28% (based upon a blend of the Bond Buyer Index rate (2.21%) as of the measurement date as required by GASB Statement 74.

# Fiscal year June 30, 2020

# **Assumptions:**

Change in Inflation

The inflation rate decreased from 3.0% to 2.5%.

# Change in Salary Assumptions

Salary decreased from 4.5% to 4.0%.

#### Change in Investment Rate

The investment rate of return decreased from 7.35% to 7.25%.

# Change in Trend on Future Costs

The original healthcare trend rate decreased from 8.0% to 7.5%, which impacts the high cost excise tax.

#### Change in Discount Rate

The discount rate was decreased to 3.63% (based upon a blend of the Bond Buyer Index rate (3.51%) as of the measurement date as required by GASB Statement 74.

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# **Notes to Required Supplementary Information - OPEB - Continued**

June 30, 2022

# Fiscal year June 30, 2019

#### Assumptions:

Change in Trend on Future Costs

The healthcare trend rate decreased from 8.5% to 8.0%, which impacts the high cost excise tax.

# Change in Mortality Rates

The following mortality assumption changes were made in the January 1, 2018 Actuarial Valuation:

• Disabled members – would reflect the same assumptions as for superannuation retirees, but with an age set forward of one year.

# Change in Discount Rate

The discount rate was increased to 3.92% (based upon a blend of the Bond Buyer Index rate (3.87%) as of the measurement date as required by GASB Statement 74.

# Fiscal year June 30, 2018

#### Assumptions:

Change in Discount Rate

The discount rate was increased to 3.63% (based upon a blend of the Bond Buyer Index rate (3.58%) as of the measurement date as required by GASB Statement 74. The June 30, 2016 discount rate was calculated to be 2.80.

INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS



INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Trustees of Massachusetts Bay Community College Wellesley, Massachusetts

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the business-type activities of Massachusetts Bay Community College (the "College"), and its discretely presented major component unit, as of and for the year ended June 30, 2022, and the related notes to the financial statements, which collectively comprise the College's basic financial statements, and have issued our report thereon dated November 1, 2022.

# **Report on Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered Massachusetts Bay Community College's internal control over financial reporting ("internal control") as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing an opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the College's internal control. Accordingly, we do not express an opinion on the effectiveness of the College's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the College's financial statements will not be prevented, or detected and corrected, on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

# **Report on Compliance and Other Matters**

As part of obtaining reasonable assurance about whether Massachusetts Bay Community College's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

# **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the College's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the College's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Certified Public Accountants Braintree, Massachusetts

O'Connor + Drew, P.C.

November 1, 2022